

MARINA KANNER

San Diego, CA

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EDUCATION

Master of Quantitative Finance, Rady School of Management

12/2026

UC San Diego (UCSD), San Diego, CA

- **Relevant Coursework:** Investment Analysis, Corporate Finance, Valuation, GenAI, Financial Risk Management

B.A. Economics, B.S. Business Psychology

06/2024

UC San Diego (UCSD), San Diego, CA

RELEVANT EXPERIENCE

Corporate Finance Intern, BACHEM, San Diego, CA

06/2026 - Present

- Analyzed monthly financial performance by creating Excel cost center reports from SAP data, performing budget-to-actual variance analyses, and investigating spending variances to improve financial visibility across cost centers.
- Developed cost-controlling KPIs by evaluating production hour tracking, analyzing manufacturing cost drivers, and recommending metrics to strengthen production cost tracking and performance measurement.
- Supported Forecast 3 planning by developing forecast assumptions, analyzing production cost projections, and evaluating capital investments using ROI, payback period, NPV, and IRR analyses to inform financial planning and capital allocation decisions.
- Partnered with HR, Procurement, QA, QC, and operations leaders to review cost center performance, investigate spending variances, and provide financial insights that supported forecasting, budgeting, and cost control decisions.

Enterprise Valuation & Strategic Analysis, AirThread Connections Harvard Case

01/2026 - 02/2026

- Built a DCF valuation model by forecasting unlevered free cash flows, performing sensitivity analyses, and estimating enterprise value to evaluate a strategic acquisition.
- Assessed capital structure assumptions, acquisition synergies, and valuation drivers to determine an appropriate purchase price and present an investment recommendation.

Market Research Intern, Estee Lauder Companies, New York, NY

06/2023 - 08/2023

- Conducted primary and secondary market research by analyzing consumer trends, competitor strategies, and industry performance metrics to identify growth opportunities and strengthen strategic positioning.
- Developed competitive benchmarking analyses by evaluating KPIs across leading beauty brands and presenting executive-level insights to support product marketing strategy.

SPECIALIZED SKILLS

- **Tools:** Excel, SAP, Python, PowerPoint, SQL, Tableau, Claude Code, Codex
- **Competencies:** Financial Modeling, Valuation, Financial Statement Analysis, Capital Budgeting, Cost Analysis, Cash Flow Analysis, Financial Planning, Variance Analysis, Market Research
- **Certificates:** CFA Level I Candidate, Financial Statement Analysis & Corporate Valuation (Training The Street)

PROFESSIONAL AFFILIATIONS & LEADERSHIP

- VP of Event Planning at the Rady Finance Club

10/2025 - Present

- Executive Board Member at Women in Business

06/2023 - 06/2024

PROJECTS

AI-Powered Private Equity Deal Evaluation, GenAI for Business, UC San Diego

03/2026 - 06/2026

- Built an AI-powered private equity diligence workflow integrating CIMs, SEC financials, news, ESG data, and RAG-based investment criteria to evaluate deals and generate IC memos.
- Designed source validation and human-review checkpoints, reducing estimated analyst time from 9.5–20 hours to 0.75–1.5 hours while preserving investment judgment.

Real Estate Private Equity Virtual Internship, Project Destined

01/2026 - 03/2026

- Evaluated multifamily investment opportunities by modeling cash flows, examining operating performance drivers, and determining value enhancement strategies to assess risk-adjusted return potential

Portfolio Risk Measurement, Advanced Financial Risk Management, UC San Diego 01/2026 - 02/2026

- Conducted quantitative risk assessment of a multi-asset portfolio, examining exposure and macroeconomic drivers rooted in economics, identifying risk gaps, and preparing executive-style reporting to demonstrate findings

Valuing Snap After the IPO Quiet Period, Harvard Business School Case 01/2026 - 02/2026

- Analyzed Snap's post-IPO valuation by reviewing revenue scalability, monetization assumptions, and capital structure inputs, recalculating intrinsic value and forming an independent investment recommendation

Portfolio Construction & Investment Strategy, Investment Analysis, UC San Diego 01/2026 - 02/2026

- Designed and evaluated multi-asset allocation strategies, assessing risk-adjusted returns and benchmark performance to inform capital deployment decisions

Operational Risk & Financial Performance Analysis, Data Science for Finance, UC San Diego 01/2026 - 03/2026

- Integrated SEC filings, Bureau of Transportation Statistics (BTS), NOAA weather, FAA airport, and Delta financials into a unified quarterly dataset to analyze the relationship between operational reliability and financial performance.
- Developed three OLS regression models to quantify how operational disruptions affected airline profitability, finding a 1 percentage point increase in cancellation rates was associated with a 14% decline in operating margin.

ADDITIONAL EXPERIENCE

Academic Personnel Assistant, Rady School of Management, San Diego, CA 11/2025 – 06/2026

- Analyzed and reconciled 100+ confidential academic and financial records, ensuring data integrity and strengthening internal reporting processes that supported institutional decision-making
- Managed recurring UCPath funding allocations and maintained financial tracking systems, reinforcing internal controls and supporting operational finance oversight

Product Marketing Specialist, Whova Inc., San Diego, CA 03/2025 - 08/2025

- Partnered cross-functionally with Product and Design to analyze performance data and translate insights into strategic initiatives, managing up to 12 concurrent projects from ideation through measurement
- Structured and optimized content workflows, improving operational efficiency and strengthening executive-level communication and cross-team alignment

Operations & Budget Coordinator, Residence Life at UCSD, San Diego, CA 02/2022 - 06/2024

- Oversaw budgeting, resource allocation, and execution of recurring initiatives, collaborating within a five-person team to deliver multiple projects per month

Speaker Relations Intern, Vistage Worldwide Inc., San Diego, CA 06/2022 - 08/2022

- Optimized data management processes by leveraging Excel, Google Sheets, and workflow automation tools, improving operational efficiency and supporting cross-functional program initiatives.